



2011-2012 GROUP

EQUIPMENT RENTAL INFORMATION

EASY ORDERING FOR GROUPS

Receive a unique password for your group, which you distribute to your group individuals coming to Aspen/Snowmass. Contact Carmen Barber (970) 923-8743 or cbarber@aspensnowmass.com

The group individuals visit www.aspensnowmass.com/rentals and enters the code at time of checkout and receive the highly discounted rate – UP TO 35% off walk-in rate.

WHY CHOOSE FOUR-MOUNTAIN SPORTS FOR YOUR GUESTS?

- **Eight Convenient Rental Locations** at the base of each of our four mountains; Aspen, Snowmass Village, Aspen Highlands, Buttermilk, Two Creeks at Snowmass, base village at Snowmass, Viceroy Snowmass and a Beginner's Magic™ only rental location at the top of Elk Camp Gondola. Not only does your guest have a choice to where to pick up and drop off their equipment, but they can switch out any time to suit their preference and/or conditions.
- **FREE Overnight Equipment Transfer.** Your guest's ski and snowboard equipment can be transferred to any of our four mountains for free (provided by Skier Services) taking away the hassle of carrying their equipment. \$10 charge for anyone not renting with F-MS.
- **FREE Equipment Storage.** Either overnight or during the daytime, we will look after your guest's skis/snowboard so they don't have to. They simply drop off equipment at the corral at the base of each mountain. \$7 charge for anyone not renting with F-MS.
- **One Stop Shopping for rentals, lift tickets and ski/snowboard school.** We can print out all ASC products at one location so that guests don't have to stand in multiple lines. We also carry a huge selection of clothing for both on and off the mountain, hard goods (skis, boots, snowboards etc.) and accessories.
- **Unique Aspen/Snowmass Ski & Snowboard rental boot.** Complementing our existing top-of-the-line equipment selection, we also provide a custom Aspen leaf logo'd rental ski boot from Salomon and Tecnica, and K2 snowboard boot.
- **Four-Mountain Sports, Tech Service.** We offer an on-mountain Tech Service for all guests, helping with any equipment needs and supplying complimentary demos and discounted tunes.
- **Full Tune & Repair Service Available.** For guests who own their own equipment, they can bring it in for a tune and we will have it back to them first thing the following day. Their equipment is available for pick-up at any F-MS location they specify (excluding Four-Mountain Sports, Beginner's Magic).
- **Custom Boot Fitting** is offered at our Snowmass Village and Aspen Highlands Four-Mountain Sports locations.

NEWLY EXPANDED FOUR-MOUNTAIN SPORTS ASPEN (520 E. Durant Avenue – opposite the Gondola)

- An additional 1400 square feet
- 3 new tech benches
- Larger fitting area
- Increased rental inventory
- Quicker and more efficient rental process
- Expanded retail



2011-2012 GROUP EQUIPMENT RENTAL RATES

**BOOK IN ADVANCE & SAVE UP TO 35% off walk-in rate
(When you qualify for group lift ticket rates)**

(Mountain Advantage Card discount = 30% off walk in rate)

Rental Packages	Proposed Walk-In Rate	GROUP RATE
Premium Ski	\$ 64.95	\$ 43.25
Deluxe Ski	\$ 54.95	\$ 36.50
Sport Ski	\$ 44.95	\$ 29.75
Premium Snowboard	\$ 64.95	\$ 43.25
Deluxe Snowboard	\$ 49.95	\$ 32.95
Child Premium Ski	\$ 41.75	\$ 27.75
Child Ski	\$ 26.75	\$ 17.75
Child Snowboard	\$ 31.25	\$ 20.75
Individual Items	Proposed Walk-In Rate	GROUP RATE
Premium Ski	\$ 59.95	\$ 40.25
Deluxe Ski	\$ 49.95	\$ 33.25
Sport Ski	\$ 39.95	\$ 26.25
Premium Snowboard	\$ 59.95	\$ 39.75
Deluxe Snowboard	\$ 44.95	\$ 29.50
Child Premium Ski	\$ 36.75	\$ 23.95
Child Ski	\$ 23.75	\$ 15.95
Child Snowboard	\$ 27.25	\$ 17.75
Adult Ski or Snowboard Boot	\$ 29.95	\$ 20.20
Child Ski or Snowboard Boot	\$ 19.75	\$ 13.25
Poles	\$ 11.95	\$ 7.75
Helmets	\$ 11.95	\$ 7.75
Child Helmet	\$ 8.00	\$ 5.50

1 x complimentary rental for every 15 renters.

For general information and to receive your online password, please contact
Group Sales Manager: Carmen Barber at (970) 923.8743, rentals@aspensnowmass.com